

**Minnesota Lender Activity
FY 2020 as of 11/30/2019**

LENDERS	DOLLAR VALUE
Falcon National Bank	\$10,949,500
Minnesota Business Finance Corporation*	\$7,326,000
21st Century Bank	\$6,486,000
Twin Cities-Metro Certified Development*	\$6,047,000
SPEDCO*	\$4,909,000
Capital CU	\$4,800,000
Platinum Bank	\$4,380,800
BankVista	\$3,656,200
Village Bank	\$3,577,300
U.S. Bank, National Association	\$3,160,400
Frandsen Bank & Trust	\$3,083,500
Maple Bank	\$2,606,000
Byline Bank	\$2,135,000
MidWestOne Bank	\$1,796,600
The Bank of Elk River	\$1,741,800
Central Minnesota Development Co*	\$1,655,000
Bremer Bank, National Association	\$1,203,000
Minnwest Bank	\$1,155,000
Highland Bank	\$1,112,500
Northeast Entrepreneur Fund, Inc.	\$1,106,600
Wells Fargo Bank, National Association	\$985,000
Sunrise Banks, National Association	\$985,000
CRF Small Business Loan Company, LLC	\$965,000
Ultima Bank Minnesota	\$801,700
Citizens State Bank	\$775,000

LENDERS	# OF LOANS
U.S. Bank, National Association	31
Minnesota Business Finance Corporation*	18
Wells Fargo Bank, National Association	18
21st Century Bank	16
BankVista	11
Falcon National Bank	10
SPEDCO*	8
Twin Cities-Metro Certified Development*	7
Northeast Entrepreneur Fund, Inc.	7
Frandsen Bank & Trust	6
Central Minnesota Development Co*	5
Highland Bank	5
Sentry Bank	5
Platinum Bank	4
The Bank of Elk River	4
Sunrise Banks, National Association	4
Farmers and Merchants State Bank of Pierz	4
Village Bank	3
Maple Bank	3
Minnwest Bank	3
Ultima Bank Minnesota	3
The State Bank of Faribault	3
United Midwest Savings Bank, NA	3
Members Cooperative CU	3
Security Bank USA	3

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

37 lenders have one loan
15 lenders have two loans
10 lenders have three loans
4 lenders have four loans
13 lenders have five or more loans
79 lenders have loan guarantees

Active Microlenders

The nine microlenders that service Minnesota made 34 loans year-to-date. The total dollars loaned is \$604,500.81 with an average loan size of \$17,799.44. The average interest rate is 7.54% and the average loan maturity is 57.5 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	38	\$19,861,000.00
504 REFINANCE PROGRAM	2	\$612,000.00
504 Total	40	\$20,473,000
7A		
Community Advantage Initiative	2	\$365,000
FA\$TRK (Small Loan Express)	109	\$6,958,500
Guaranty	107	\$60,397,900
Seasonal Line of Credit	1	\$2,000,000
Standard Asset Based	1	\$120,000
7A Total	220	\$69,841,400
Grand Total	260	\$90,314,400